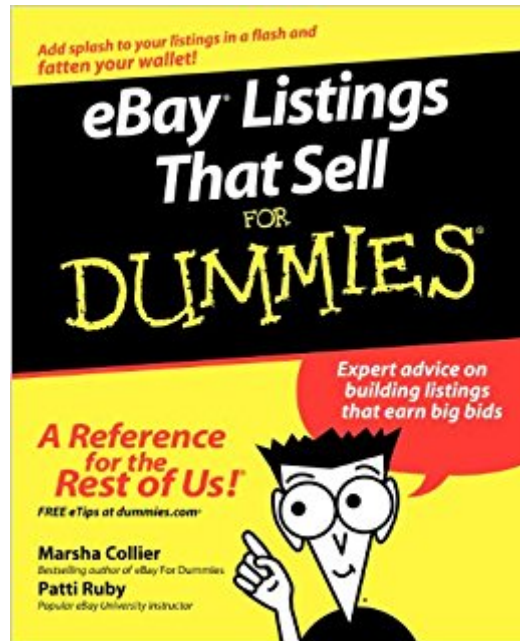




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EBay Listings That Sell For Dummies



Synopsis

No matter what you want to sell on eBay—auto parts or designer apparel—|weird, unique wares or pricey antiques—the principles and basic rules for successful listings are the same. *eBay Listings That Sell For Dummies* follows the advice it gives you for your ads—it tells you what you need to know without bogging you down with lots of fluff and peripheral stuff. From the mechanics to descriptive ad copy to photography to getting it on eBay, this guide covers: eBay options that can boost the appeal of your listings, including Buy It Now (BIN), Subtitle, Bold Title, Highlight, Box border, Home Page Featured, Featured Plus!, and Gallery Picture (a must) Constructing catchy listings with a title that sells and keywords that pay off eBay Acronyms you'll need to know Tackling and completing eBay's Sell Your Item form HTML formatting basics plus some free JavaScript scripts you can use to dress up your listing Embedding images, creating thumbnails, and adding bells and whistles (or not) Buying a digital camera for taking eBay photos and equipping your studio • Lighting correctly, and using the Cloud Dome, light cubes, panels, and umbrellas Retrieving your images and uploading them to a server (your free ISP space, AOL, eBay, eBay's Picture Manager, or others) Editing your photos, including cropping, enhancing, resizing, sharpening, and more A checklist of techniques for preparing elegant, fast-loading images for your ads Sprucing up your eBay store Posting your listing to other sites such as half.com, .com, and overstock.com Automating with HTML Generators, including eBay's Turbo Lister, or Third-Party HTML generators such as Mpire.com Launcher or the authors' free tool from www.coolebaytools.com Written by eBay pros Marsha Collier, a successful PowerSeller, and Patti Louise Ruby, a trainer at eBay University events and eBay Live, *eBay Listings That Sell For Dummies* is loaded with tricks of the trade. It's complete with step-by-step instructions for many tasks, tables and checklists, lots of screen shots, and examples of good and bad ads. With this friendly guide, your merchandise will quickly be going—going—gone on eBay.

Book Information

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Customer Reviews

This was a very helpful book, and made me think about the details when creating my listing and taking my pictures. It explains how to take clearer pictures and the important information to put in your listing. Most importantly, it tells you what things you should not do.

This book was good to help you with tips and better advice when doing listings on eBay. Some of the tips were just common knowledge tips but there were others that did help me to manage a better selling account on eBay. I liked it more for a reference book when needed. I recommend this book to anyone that is interested in listing items on eBay and learning more about how to attract buyers.

The only reason I'm giving this book 3 stars out of five is because it's outdated...I bought a book, for doing business in 2015, not 2006. But this is My fault. Nowadays EBay has become so BIG, it does a lot for the Rookie. Nevertheless, the book gives you valuable advice on how to make your pictures more visible in the eyes of the buyer, among other great Tips on selling. I bought it "second hand" therefore, I had a huge discount, and that's my advice for future shoppers.

My wife has an ebay business and bought this for insights. This is cmoon sense, and there are enough free guides available that provide the same information.We returned the book promptly.

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